

Custom Life Policy Review

Prepared for:

Value Client

Presented by:

Valued Agent

Tuesday, July 28, 2015

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Current Policy Info

Insured	Gary Sample	Face Amount:	\$1,000,000
Risk Class:	Preferred Non-Tobacco	Planned Premium:	\$5,750
DOB:	7/1/1952	Surrender Value	
Carrier:	Current Carrier	Current:	\$108,243
Product:	UL	At age 65:	\$260,949
Policy Owner:	Insured	At age 85:	\$172,604
Policy Date:	2/1/1992	In-force until	
		Guaranteed:	Age 74
		Using current projections:	Age 87

Maintaining current death benefit

Purchase a new Lifetime Guaranteed Universal Life policy and maintain the current death benefit of \$1,000,000.

Carrier	Premium	Face Amount	Guarantee Period	Accelerated Benefits
Current Policy	\$5,750	\$1,000,000	Guaranteed to Age 74	<input type="checkbox"/>
Prudential	\$3,145	\$1,000,000	Lifetime	<input type="checkbox"/>
John Hancock	\$3,573	\$1,000,000	Lifetime	<input type="checkbox"/>
ING	\$3,854	\$1,000,000	Lifetime	<input type="checkbox"/>

With no decrease in face amount, the premium can be decreased by 45% and the coverage will be guaranteed for life.

Maintaining current premium

Purchase a new Lifetime Guaranteed Universal Life policy and maintain the current annual premium of \$5,750.

Carrier	Premium	Face Amount	Guarantee Period	Accelerated Benefits
Current Policy	\$5,750	\$1,000,000	Guaranteed to Age 74	<input type="checkbox"/>
Prudential	\$5,750	\$1,287,370	Lifetime	<input type="checkbox"/>
John Hancock	\$5,750	\$1,261,720	Lifetime	<input type="checkbox"/>
ING	\$5,750	\$1,239,497	Lifetime	<input type="checkbox"/>

With no increase in premium, the coverage can be increased by 29% and the coverage will be guaranteed for life.

*Assumes a tax-free exchange of the surrender value in the current policy of \$108,243

*Assumes a rate class of Preferred Non-Tobacco

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The illustrations and concepts herein are conceptual in nature. All illustrations, interest rates and performance numbers used in this report are hypothetical and do not guarantee performance. Past performance is no guarantee of future performance.

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This report outlines different options available to the client, and its timely implementation may be critical to achieving specific goals or objectives. This report is not entirely comprehensive. It is intended to address specific objectives, as outlined by the FSP. The FSP is an independent insurance agent, registered representative or investment advisor representative.

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When withdrawing from an annuity product with an income rider, companies vary on the amount taken from Income Rider Accumulation Value. This presentation takes out the withdrawals equally from the Accumulated Value, and proportionally from the Income Rider Value. The proportion is based on the difference between the Accumulated Value and the Income Rider Value. The other method is taking withdrawals dollar for dollar, meaning it's taken equally from both values. The report is designed to illustrate concepts and all specific product information must be presented with an appropriate company/custodian illustration.

Actual Results May Vary

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